

# Seasonal Indices



## Student Activity

7 8 9 10 11 12



## Sundae Gelateria – Where every day should be a Sundae

Sundae is a gelato shop with clear seasonal swings: huge summer crowds and quieter winters. Management recorded total cups sold per season for **three consecutive years** and wants a forecast for next year (2025).

The historical data is as follows:



Season	2022	2023	2024	
Summer	5,200	5,600	6,000	
Autumn	3,000	3,200	3,400	
Winter	1,800	1,900	2,000	
Spring	3,600	3,800	4,000	
Annual Averages:				

The current manager, Ms Trishincé, decides to forecast the 2025 sales using linear regression. She uses summer 2022 as the first data point ( $t = 1$ ) and spring 2024 as the last ( $t = 12$ ).

### Question: 1.

Use your calculator to determine the corresponding linear regression equation and corresponding correlation coefficient ( $r^2$ ).

### Question: 2.

Trishincé uses her equation to predict the sales for 2025. Determine the predicted sales for each season and comment on the predictions.

One of Sundae's workers, Pietro, watched a video tutorial about seasonalised and deseasonalised data and learnt that this approach can be used to smooth and improve forecasting.

Scan the QR code to watch the video:



### Question: 3.

Compute the seasonal indices for summer, autumn, winter and spring.

### Question: 4.

Deseasonalise the data using these indices.

### Question: 5.

Graph the original data and deseasonalised data and comment on the two graphs.

### Question: 6.

Use linear regression to determine a linear function that best models the resultant data, then use the equation to forecast actual sales for 2025.

### Question: 7.

Which approach: Trishincé's or Pietro's provides the most likely sales predictions for 2025?